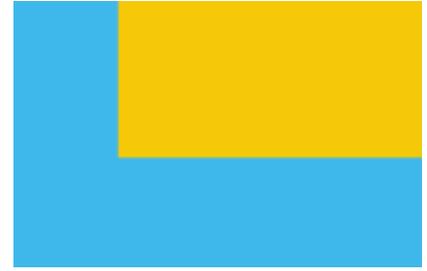


**Clean Technology Hub**  
energy innovation centre



## Director, Innovation & Growth

### The Company

Clean Tech Hub is a pioneering hybrid hub for the research, development, demonstration and incubation of clean energy technologies in Africa, and their validation for commercial stage development. It is an early start-up incubator for inventions and innovations in clean energy, a consultancy for sustainability and energy efficiency solutions for organizations, and a driver of clean energy investment into Africa. Clean Tech Hub is focused on addressing Africa's energy poverty, increasing energy access through clean, renewable energy and sustainability.

### Position Summary

Clean Tech Hub is seeking to hire a Director, Innovation & Growth who will play a pivotal role in driving the organization's commitment to sustainable and innovative solutions. Their leadership will be instrumental in shaping the future of clean technology, fostering a culture of creativity, and driving strategic initiatives for growth. This role presents a unique opportunity to collaborate with industry leaders, startups, and researchers, contributing to the advancement of eco-friendly technologies.

### Key Responsibilities

#### Strategic Planning and Execution (25%)

- Develop and implement a strategic innovation roadmap aligned with the clean technology hub's goals.
- Drive the execution of innovation initiatives to ensure alignment with organizational objectives.

#### Technology Scouting and Assessment (20%)

- Identify emerging technologies and trends in clean technology and assess their potential impact on the organization.
- Collaborate with internal teams and external partners to evaluate and integrate innovative solutions.

#### Partnerships & Stakeholder Engagement (20%)

- Cultivate and manage strategic partnerships with industry leaders, startups, and research institutions.
- Negotiate and establish collaborations that enhance the hub's innovation and growth capabilities.
- Engage with internal and external stakeholders to understand their needs and expectations.
- Build relationships with key stakeholders to facilitate collaboration and support for

innovation efforts.

### **Resource Allocation and Budget Management (10%)**

- Effectively allocate resources to support innovation projects.
- Develop and manage the budget for innovation and growth initiatives.

### **Team Leadership and Development (5%)**

- Lead a cross-functional team, fostering a culture of creativity, collaboration, and continuous improvement.
- Provide mentorship and professional development opportunities for team members.

### **Market Analysis and Opportunity Identification (10%)**

- Conduct market analysis to identify opportunities for growth and expansion.
- Evaluate market trends and competitor activities to inform strategic decision-making.

### **Metrics and Reporting (5%)**

- Establish key performance indicators (KPIs) for innovation projects and growth initiatives.
- Regularly report on progress and outcomes to stakeholders and leadership.

### **Qualifications & Experience:**

- A minimum of a bachelor's degree in a relevant field, such as engineering, environmental science, business, or a related discipline.
- Advanced degrees (master's or Ph.D.) preferred but not mandatory.
- Proven track record with at least 8-10 years of progressive experience in innovation, technology development, or related roles.
- Previous experience in a leadership position, ideally within the clean technology sector.
- Demonstrated experience in developing and executing strategic plans that drive innovation and growth.
- Ability to navigate complex landscapes and make informed decisions to achieve organizational goals.
- Proven success in cultivating and managing strategic partnerships with diverse stakeholders.
- Strong negotiation skills and the ability to create mutually beneficial collaborations.
- Experience in resource allocation and budget management for innovation projects.
- Ability to optimize financial resources for maximum impact.
- 2 years in similar role

### **Abilities, Skills & Attributes:**

- Strong leadership skills with a track record of building and leading high-performing teams.
- Ability to inspire and foster a culture of innovation and collaboration.
- Demonstrated ability to think creatively and strategically, driving the development and implementation of innovative solutions.
- Comfortable challenging the status quo and exploring unconventional ideas.
- Excellent communication skills with the ability to engage and influence internal and external stakeholders.
- Effective presentation skills to convey complex concepts to diverse audiences.
- Strong analytical skills to assess market trends, evaluate technologies, and make

data-driven decisions.

- Ability to navigate ambiguity and make well-informed decisions in dynamic environments.
- Ability to adapt to changing priorities and navigate challenges with resilience.
- Comfortable working in a fast-paced and dynamic environment.

**For interested applicants, follow the link to our jobs form [here](#):**

**Application Closing Date: 27th March 2024**

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