

#### **Head - Innovation and Growth**

#### The Company

Clean Tech Hub is a pioneering hybrid hub for the research, development, demonstration and incubation of clean energy technologies in Africa, and their validation for commercial stage development. It is an early start-up incubator for inventions and innovations in clean energy, a consultancy for sustainability and energy efficiency solutions for organizations, and a driver of clean energy investment into Africa. Clean Tech Hub is focused on addressing Africa's energy poverty, increasing energy access through clean, renewable energy and sustainability.

#### **Role Summary:**

The Head of Innovation and Growth at Clean Technology Hub will drive the development and implementation of innovative strategies that promote growth and sustainability within our clean technology hub. This role requires a strategic thinker with a strong background in clean technologies, business development, and project management. The ideal candidate will collaborate with internal teams and external stakeholders to identify opportunities, facilitate innovation, and expand our impact in the clean energy sector.

#### **Key Responsibilities:**

## Innovation Strategy Development (30%)

- Assist in Developing and implementing strategic innovation plans aligned with Clean Technology Hub's mission and goals.
- Identify and evaluate emerging technologies and trends relevant to clean technology.
- Facilitate ideation sessions and innovation workshops to generate and refine new ideas.
- Foster a culture of innovation by encouraging creative thinking and collaboration among team members.
- Oversee the development and implementation of new projects and initiatives that drive technological advancement and sustainability.

## Growth and Business Development (30%)

- Lead on our country and regions expansion work and developing work products and plans for each new growth entry.
- Identify and pursue new business opportunities, partnerships, and funding sources to support growth initiatives.
- Oversee market analysis to identify growth opportunities and develop strategies for expansion.
- Develop and maintain relationships with key stakeholders, including industry partners, investors, and government agencies.
- Collaborate with the marketing and communications team to effectively promote clean technology offerings and successes.

#### Program Management and Implementation (20%)

- Manage innovation and growth projects from concept through execution, ensuring they meet goals, timelines, and budgets.
- Collaborate with cross-functional teams to drive project success and integrate innovative solutions into existing programs.
- Monitor and evaluate project performance, adjusting strategies as needed to align with organizational goals.

#### Team Leadership and Development (10%)

- Lead and mentor a team of innovation and growth professionals, fostering a culture of creativity and excellence.
- Provide guidance, support, and professional development opportunities to team members.
- Promote a collaborative and high-performance work environment.

# Reporting and Communication (10%)

- Prepare and present reports on innovation and growth initiatives to senior management and stakeholders.
- Communicate effectively across the organization, ensuring alignment on innovation goals and progress.
- Represent Clean Technology Hub at industry events, conferences, and networking opportunities.

## **Qualifications and Experience:**

- Bachelor's degree in Business Administration, Engineering, Environmental Science, or a related field; Master's degree preferred.
- Minimum of 7-10 years of experience in innovation management, business development, or a related field, with at least 3-5 years in a leadership role. Experience in the clean technology sector is highly desirable.
- Proven track record of successful innovation management and business growth.

## Abilities, Skills, and Attributes:

- Ability to develop and implement innovative strategies that align with organizational goals.
- Strong leadership skills with experience in managing and developing high-performing teams.
- Excellent analytical and problem-solving skills, with the ability to interpret complex data and trends.
- Outstanding verbal and written communication skills, with the ability to present ideas clearly and persuasively.
- Proven ability to build and maintain relationships with stakeholders, partners, and industry leaders.
- Strong project management skills with experience in managing multiple projects simultaneously.
- Ability to thrive in a dynamic and fast-paced environment, adapting strategies as needed to meet changing conditions.
- Genuine interest in clean technology and a commitment to advancing sustainability and innovation.

Interested and qualified candidates should apply here.