



The Company:

About Us and What We do

Clean Technology Hub is a pioneering hybrid hub for the research, development, demonstration and incubation of clean energy technologies in Africa, and their validation for commercial stage development. It is an early start-up incubator for inventions and innovations in clean energy, a consultancy for sustainability and energy efficiency solutions for organizations, and a driver of clean energy investment into Africa. Clean Tech Hub is focused on addressing Africa's energy poverty, increasing energy access through clean, renewable energy and sustainability.

Job Summary:

We are seeking a highly motivated and experienced professional to lead our Enterprise Development Program (EDP) as a Manager. The successful candidate will evaluate the current company lineup compared with competitors' lineup to suggest new product development and support the development of new markets through new products or new customer audiences. The Manager, EDP will focus on the marketing side, and searching for partnership opportunities with a sales-driven perspective.

Key Responsibilities:

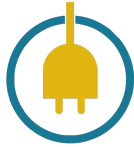
- Manage CTH's incubation and acceleration portfolio
- Develop and implement a strategy plan to ensure the sustainability of the EDP
- Develop and promote key program events such as the off-grid energy ideation challenge; Climate Tech Challenge; Clean Tech Pitch contest; Bootcamps
- Develop partnerships with hubs to execute enterprise development programs, hackathons, pitchathons etc.
- Develop accurate data metrics that track the performance of the incubates from the EDP
- Analyze market trends and company strategies to identify opportunities



- Drive business development initiatives, programs, and policies related to Energy Access
- Assist with Monitoring, Evaluation, and Reporting on campaign metrics
- Support proposal writing, grant applications, and grant management
- Support the creation and presentation of new ideas to add value and increase company revenue
- Support the search for new business partners and funding partners

Required Skills and Experience:

- Customer Relations and Customer Service
- Management Skills
- Business Development and Growth Strategy
- Partnership Building and Fundraising
- Market Analysis and Research
- Communication and Presentation Skills
- Team Management and Leadership
- Experience in managing incubation and acceleration programs
- Minimum of 2 years experience in a similar role
- Strong understanding of the energy access sector
- Experience in managing incubation and acceleration programs
- Excellent communication and presentation skills
- Proven track record of building strong relationships with clients and colleagues
- Ability to work independently and as part of a team



Clean Technology Hub
energy innovation centre



- Strong analytical and problem-solving skills

Apply by filling this [form](#) or copy and paste the link:

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